

## Consolidated Financial Results

### for the 1st Quarter of the Fiscal Year Ending March 31, 2017

August 9, 2016

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#### **DISCLAIMER**

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I . Financial Summary August 9, 2016

## Consolidated Financial Results for the 1st Quarter of the Fiscal Year Ending March 31, 2017 [Japanese GAAP]

Company name HAPPINET CORPORATION
Stock listing Tokyo Stock Exchange

Code No. 7552 URL: http://www.happinet.co.jp/

Representative Seiichi Enomoto, Representative Director, President and COO

Contact Toru Shibata, Director, Executive Officer, Head of the Corporate Management Division

Scheduled filing date of the quarterly report August 10, 2016

Scheduled starting date for dividend payments:

The additional materials of the financial results:

No
The information session of the financial results:

No

(Figures are in millions of yen, rounded down)

## 1. Consolidated Results for the 1st Quarter of the Fiscal Year Ending March 31, 2017 (April 1, 2016 - June 30, 2016)

(1) Consolidated Operating Results (For the three months Ended June 30, 2016)

(Percentages indicate year-on-year changes)

	(: oroniugeomiaioato							
	Net sales		Operating i	income	Ordinary in	ncome	Profit attrib	
	¥ million	0/	¥ million	0/	V == :II: = = 0/		owners of parent	
	<b>#</b> [[]]	%	# million	%	¥ million	%	¥ million	%
1st Quarter of the Fiscal Year Ending March 31, 2017	32,757	Δ 12.2	152	Δ 80.4	95	△ 87.9	Δ 26	ı
1st Quarter of the Fiscal Year Ended March 31, 2016	37,300	△ 6.8	779	△ 6.3	794	Δ 8.0	471	△ 49.2

(Note) Comprehensive income: As of June 30, 2017  $\triangle$ 66million yen ( - %) As of June 30, 2016 608million yen ( $\triangle$ 36.5%)

	Earnings per share	Earnings per share (diluted)
	¥	¥
1st Quarter of the Fiscal Year Ending March 31, 2017	Δ 1.16	-
1st Quarter of the Fiscal Year Ended March 31, 2016	20.83	20.55

(2) Consolidated Financial Position

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	Total assets	Net assets	Equity ratio						
	¥ million	¥ million	%						
As of June 30, 2016	55,358	30,947	55.2						
As of March 31, 2016	56,793	31,355	54.5						

(Reference)

Shareholder's equity: As of June 30, 2016 30,549million yen As of March 31, 2016 30,956million yen

#### 2. Dividend

	Dividend per share								
Dividend record dates	End of 1Q	End of 2Q	End of 3Q	Fiscal Year-end	Total				
	¥	¥	¥	¥	¥				
Fiscal Year Ended March 31,2016	_	15.00	_	15.00	30.00				
Fiscal Year Ended March 31, 2017	-								
(Projection) Fiscal Year Ending March 31, 2017		15.00		15.00	30.00				

(Note) Revision to the projections: No

#### 3. Consolidated Projections for the Fiscal Year ending March 31, 2017 (April 1, 2016 - March 31, 2017)

(Percentages indicate year-on-year changes)

	Net sales		Operating	income	Ordinary ir	ncome	Net ir	ncome	Earnings per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥
Interim Year	80,000	Δ 4.8	1,500	△ 18.4	1,500	Δ 19.2	1,000	△ 15.7	44.09
Full Year	190,000	1.5	4,000	15.9	4,000	14.4	2,600	10.2	114.63

(Note) Revision to the projections: No

#### **※** Other Information

- (1) Significant changes in consolidated subsidiaries during the period: No
- (2) Application of special accounting methods for quarterly consolidated financial statements: No
- (3) Changes in accounting policies, accounting estimation change and error correction.
  - a) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - b) Changes in accounting policies due to revisions to other reasons: No
  - c) Changes in accounting estimation: No
  - d) Error correction: No
- (4) Number of shares issued (common shares)
  - a) Number of shares issued at the end of the period (including treasury shares)

1st quarter of the fiscal year ending March 31, 2017 24,050,000shares Fiscal year ended March 31, 2016 24,050,000shares

b) Number of treasury shares at the end of the period

1st quarter of the fiscal year ending March 31, 2017 1,367,870shares Fiscal year ended March 31, 2016 1,367,870shares

c) Average number of shares during the period

For the 1st quarter of the fiscal year ending March 31, 2017 22,682,130shares For the 1st quarter of the fiscal year ended March 31, 2016 22,642,113shares

This Report was exempt from quarterly review which was based on "Financial Instruments and Exchange Act." At the time of release of this report, the quarterly review procedures based on "Financial Instruments and Exchange Act." have not been completed.

#### \*Proper use of earnings projections, and other special matters

The above projections are based on information available to the Company as of the date of the announcement of these materials. Actual business results may differ from the projections due to a number of factors in the future.

<sup>\*</sup> Information regarding the implementation of quarterly review procedures

	Prior Fiscal Year	Current Fiscal Year
	(As of March 31, 2016)	(As of June 30, 2016)
Assets		
Current assets		
Cash and deposits	11,412	12,619
Notes and accounts receivable - trade	22,899	19,270
Inventories	6,043	7,788
Other	4,550	3,765
Allowance for doubtful accounts	Δ0	Δ0
Total current assets	44,905	43,443
Non-current assets		
Property, plant and equipment	753	765
Intangible assets	1,086	1,148
Investments and other assets	10,047	10,001
Total non-current assets	11,887	11,914
Total assets	56,793	55,358
Liabilities		
Current liabilities		
Notes and accounts payable - trade	18,282	17,382
Income taxes payable	380	72
Provision for bonuses	304	324
Other provision	14	11
Other	2,835	2,912
Total current liabilities	21,817	20,702
Non-current liabilities		
Net defined benefit liability	2,763	2,811
Other	857	895
Total non-current liabilities	3,621	3,707
Total liabilities	25,438	24,410
Net assets		
Shareholders' equity		
Capital stock	2,751	2,751
Capital surplus	2,784	2,784
Retained earnings	25,679	25,313
Treasury shares	△906	△906
Total shareholders' equity	30,308	29,942
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	657	613
Deferred gains or losses on hedges	Δ9	Δ5
Total accumulated other comprehensive income	648	607
Subscription rights to shares	398	398
Total net assets	31,355	30,947
Total liabilities and net assets	56,793	55,358
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# ( ii ) Consolidated Quarterly Statements of Income and Consolidated quarterly Statements of Comprehensive Income (Consolidated Quarterly Statements of Income)

		( - /
	Prior Fiscal Year (April 1, 2015 -	Current Fiscal Year (April 1, 2016 -
	June 30, 2015)	June 30, 2016)
Net sales	37,300	32,757
Cost of sales	32,264	28,445
Gross profit	5,035	4,312
Selling, general and administrative expenses	4,256	4,160
Operating income	779	152
Non-operating income		
Interest income	0	0
Dividend income	30	27
Other	14	9
Total non-operating income	46	36
Non-operating expenses	· · ·	
Interest expenses	0	0
Provision of allowance for doubtful accounts	30	
Share of loss of entities accounted for using equity method	<u>-</u>	93
Other	0	0
Total non-operating expenses	30	93
Ordinary income	794	95
Extraordinary income		
Extraordinary losses		
Loss on sales of non-current assets	0	_
Loss on retirement of non-current assets	0	7
Total extraordinary losses	0	7
Profit before income taxes	793	88
Income taxes - current	48	44
Income taxes - deferred	273	70
Total income taxes	322	115
Profit (loss)	471	Δ26
Profit (loss) attributable to owners of parent	471	∆26

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	Prior Fiscal Year (April 1, 2015 - June 30, 2015)	Current Fiscal Year (April 1, 2016 - June 30, 2016)
Profit (loss)	471	△26
Other comprehensive income		
Valuation difference on available-for-sale securities	137	∆44
Deferred gains or losses on hedges	Δ0	3
Share of other comprehensive income of entitiesaccounted for using equity method	_	0
Total other comprehensive income	137	Δ40
Comprehensive income	608	△66
( breakdown )		
Comprehensive income attributable to owners of parent	608	△66
Comprehensive income attributable to non-controlling interes	_	<del>-</del>

#### III. Consolidated Quarterly Financial Results by Business Segments

(1) 1st Quarter of the Fiscal Year Ended March 31, 2016 (April 1, 2015 - June 30, 2015)

(¥ million)

							( <b># 1111111011</b> )
	Toy business	Visual and Music business	Video-game business	Amusument business	Total	Adjustment *1	Consolidated Total *2
Net sales							
To external customers	15,219	8,601	8,018	5,459	37,300	_	37,300
Inter-segment sales and transfers	_	-	_	l	_	l	-
Total	15,219	8,601	8,018	5,459	37,300	-	37,300
Segment income(loss)	532	23	△ 58	573	1,071	△ 292	779

<sup>\*1</sup> The △292million yen adjustment to segment income includes unallocated operating expenses.

The expenses cannot be assigned to any particular segment and are mostly administrative expenses incurred by the administration sector of the HAPPINET CORPORATION.

#### (2) 1st Quarter of the Fiscal Year Ending March 31, 2017 (April 1, 2016 - June 30, 2016)

(¥ million)

			Segments				
	Toy business	Visual and Music business	Video-game business	Amusument business	Total	Adjustment *1	Consolidated Total *2
Net sales							
To external customers	14,300	8,138	5,832	4,487	32,757	_	32,757
Inter-segment sales and transfers	l	l	l	_	l	l	_
Total	14,300	8,138	5,832	4,487	32,757	_	32,757
Segment income(loss)	284	Δ 54	∆ 129	345	445	△ 292	152

<sup>\*1</sup> The Δ292 million yen adjustment to segment income includes unallocated operating expenses. The expenses cannot be assigned to any particular segment and are mostly administrative expenses incurred by the administration sector of the HAPPINET CORPORATION.

<sup>\*2</sup> Segment income is adjusted to be consistent with operating income shown on the consolidated quarterly statements of income.

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